

BEACON NEWS

BEACON Welcomes New Members and Expands Its Horizons in 2017

Sequel Medical

BEACON welcomes Sequel Medical, a fully integrated, FDA-registered and ISO13485-certified company providing a

wide range of product development and contract



manufacturing services to medical device and life science companies located in Wolcott, CT. Sequel Medical provides innovative solutions to the medical device design and development needs of our corporate and start-up customers. From early concept stage to design transfer, our team collaborates closely with customers and physicians to assure that user's needs are well understood and met.

In addition, they offer contract manufacturing, assembly and packaging of sterile and non-sterile surgical instruments, passive implants and electro-mechanical medical devices. From a pilot run of few hundred pieces to full-scale manufacturing of millions of devices, we produce safe, reliable assemblies and sub-assemblies in our Class 7 state-of-the art clean room."

Our OneSourceSolutionSM gives our customers confidence that at each stage of the process we will maintain focus on the safety, reliability, manufacturability and cost effectiveness of the final product. For more information, please contact:

oshikhman@bridgeinnovations.com

<http://www.sequemedical.com>

<https://www.youtube.com/watch?v=ApClaf2Uxug>

CABEA[®] Orthopedic Designs

BEACON also welcomes CABEA[®] Orthopedic Designs, located in Winsted CT. CABEA

designs innovative medical devices for women & men experiencing discomfort derived from pelvic area pain. In addition to providing exceptional products, they seek to educate women and health professionals with data based evidence, on the preventative benefits of wearing support products to reduce pain and injury.

Their patented Babybellyband[®] Maternity and Hernia Support Belt with Add-on Shoulder Straps and Compression Therapy Groin Bands has been a leading pelvic wellness product for pregnancy, hernia, or prolapse clients since 2007. CABEA Orthopedic Designs provides products which help people live a more comfortable, healthy life. They speak with clients of all ages, from all over the world, who have discomforts caused by pregnancy, hernia, prolapse and abdominal surgeries.

Their mission is to listen! Based on patient comments and needs, they are designing and will be launching more innovative products to support these painful issues. Researching, developing, and designing comfortable products is our specialty.

For more information, visit <https://babybellyband.com/>

Contact: Caroline W. Christensen, M.Ed Science, B.S. Kinesiology CEO ~ Designer CABEA LLC mobile: 860-806-1596





In July 2016, BEACON hosted representatives from 3 Brazilian medical device companies as well as a representative from ABIMO, Brazil's national medical device

association and the Technological Park of São José dos Campos. Their visit was arranged by the Connecticut Economic Resource Center (CERC) under contract with the CT Department of Economic and Community Development (DECD). They were making a stop in Hartford to visit the region for possible business opportunities. In January 2017, as part of the agreement signed by BEACON with ABIMO, meetings were arranged for Mr. Cesar Margarida, CORCAM Tecnologia S/A, Sao Paulo, who returned to Connecticut to explore more business and advisory connections. BEACON staff thanks those who agreed to meet with Mr. Margarida while he was here, to view his device and assist him with understanding the FDA rules and regulations for clinical trials in the United States. During the course of two days he met with other medical device innovators, a hospital cardiologist, a research specialist and a company specializing in clinical trials for medical devices. And Mr. Margarida announced he will be relocating his company to Connecticut this spring.



The mission of BEACON is to promote and expand the opportunities for the medical device industry in the region. With the interest by companies in Brazil through ABIMO,

BEACON members and others will have new horizons for collaboration on bigger and brighter innovations.



Erron Smith (CERC), Eric Kolb (Elidah) and Cesar Margarida (CorCam)

BEACON-Medtronic Seminar Series Begins



“Model-based Systems Engineering”

Presented by:
George M. Bollas, PhD, UTC-IASE/CBE University of Connecticut

Systems Engineering is an interdisciplinary approach and means to enable the realization of successful systems. In the medical device world, Systems Engineering ensures the input of the end user (the medical professional) and the end beneficiary (the patient) into consideration when making the highest quality, useful and value-based device to restore health and extend life.

Dr. George Bollas is a Chemical Engineer, PhD, Associate Professor with the Chemical & Biomolecular Department of the University of Connecticut and also the Director of the United Technologies Corporation Institute of Advanced Systems Engineering at UConn.

Wednesday, April 26, 2017: Networking Reception

5:30-6:30p.m., Presentation 6:30-7:30p.m.

Medtronic (formerly Covidien), 60 Middletown Avenue, North Haven, CT Directions and parking information will be sent with each RSVP.

NO CHARGE TO ATTEND, BUT RSVP REQUIRED BY Thursday, April 20 – No Exceptions!! RSVP to: 860-547-1995 or toll free: 877-723-2266

Email: lsnow@beaconalliance.org



BEACON

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Find BEACON on LinkedIn!

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Program Director: Leonor Snow
Entrepreneur in Residence: Mark Borton
President Emeritus: Joseph Bronzino

www.beaconalliance.org

MISSION STATEMENT

BEACON (the Biomedical Engineering Alliance & Consortium) is a non-profit 501(c)(6) trade organization comprised of academic and medical institutions, as well as corporations and entrepreneurs dedicated to the development and commercialization of new medical devices and technology.

BEACON 2017 Members

Benefactors: Medtronic

Medical/Academic Members: Asnuntuck Community College; University of Hartford; CT Children's Medical Center; Trinity College; UConn Storrs and UConn Medical Center and John Dempsey Hospital; Worcester Polytechnic Institute (WPI)

Corporate Members: AMxTek LLC/OrthoMedex; CABEA Orthopedic Designs; Cell & Molecular Tissue Engineering LLC; Connecticut Innovations; Connecticut Spring & Stamping; Court Square Group; Covington Associates; Curtis Packaging; Dymax Corporation; Ellipson Data; Foster Corporation; The Hartford; Joining Technologies; Lenus LLC; Loon Medical; Pelletric LLC; Putnam Plastics; Rand-Whitney Packaging; Rising Tide Healthcare; Sequel Medical; Soft Tissue Regeneration, Inc.; Start LLC

Legal Members: McCormick, Paulding & Huber LLP; Robinson & Cole LLP

January 2017